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2013 I-Day Announcement Enclosed



NEW JERSEY I-DAY – Friday, November 15, 2013

The 45th annual New Jersey All-Insurance Industry Day sponsored by the New Jersey and Central Jersey Chapters of the Chartered Property Casualty Underwriters (CPCU) Society will be held on Friday, November 15, 2013 at The Palace at Somerset Park in Somerset, New Jersey. Join us as we celebrate this year's class of new designees and forty-four years of providing a quality event!

Steven R. Pozzi, Executive VP, COO of Chubb Commercial Insurance will be the keynote speaker. Nancy Adams, Vice President of the CPCU Society will be our conferring officer.

The Chapters are sponsoring three educational seminars, which have been filed for NJ continuing education credits. A registration form, which is attached, must be completed for each individual who will attend a seminar.

Two seminars will be offered from 8:30 - 11:30; one seminar will be offered from 9:30 - 11:30. They will be followed by a networking reception and luncheon featuring the annual conferment ceremony honoring the New Designees who have earned the professional CPCU designation.

Platinum, Gold, and Silver sponsorships are available as are opportunities to sponsor the breakfast or reception.

Save with early registration (prior to Oc. 25) - member cost per individual reservation is \$75 for the breakfast and seminar and \$60 for the luncheon with further discounts for full day registration of \$125 for members. Nonmembers cost per individual is \$85 for the breakfast and seminar and \$65 for the luncheon with further saving for full day registration of \$125. Registration costs after October 25 are breakfast and seminar \$85 for members and \$95 non-members, the luncheon \$65 for members and \$70 for non-members and a full day registration \$140 members and \$155 non-members.

Companies can take advantage of more savings by purchasing a table for ten persons at the luncheon at a cost of \$1,000, which includes 10 breakfast/seminar registrations and 10 luncheons. To honor the New Designees, you may also purchase an ad in the I-Day Souvenir Program at a cost of \$175 for a full page or \$110 for a half page.

As is our tradition, each 2013 New Designee will receive a complimentary invitation.

Final response date: November 8, 2013. Seating is limited.

Please see our websites: http://newjersey.cpcusociety.org/ or http://centraljersey.cpcusociety.org/ for the most up-to-date information about I-Day.



CPCU Society – Promoting excellence through ethical behavior and continuing education.

CPCU SOCIETY Chartered Property Casualty Underwriters

I-Day Agenda – Friday, November 15, 2013

| 8:00 AM - 8:30 AM | Registration and Continental Breakfast |
|---------------------|--|
| 8:30 AM - 11:30 AM | Continuing Education Seminars |
| 9:30 AM - 11:30 AM | Continuing Education Seminar |
| 11:30 AM - 12:00 PM | Networking |
| 12:00 PM - 2:30 PM | Luncheon and CPCU Conferment |

- Keynote speaker: Steven R. Pozzi, Executive VP/COO- Chubb Commercial Insurance
- Conferring Officer: Nancy D. Adams, CPCU, Vice President-CPCU Society

Seminars - (Attendees will have a choice of one of the three seminars offered) 8:30 - 11:30

Covered or Not

This class goes beyond the reading of the terms, conditions and exclusions in Personal and Commercial lines policies, to explore their applicability in real life claim situations. The class will be centered on interpreting and determining coverage for variety of misunderstood claims situations presented in question format. The questions come from real claims submitted by insureds and the answers from seasoned claims adjusters may very well surprise you! Come and see what coverage is hidden in some of our most commonly used policies.

• Instructor: Steve Lyon, CPCU, Lyon Consulting Services, LLC

2013 ISO Commercial Property/ CGL Revisions

This session will explain the 2013 revisions to the ISO 2013 Commercial Property/General Liability program. It will allow participants to effectively explain to customers and colleagues how the forms have changes as well as understand how the changes will affect claims settlements. Cyber related exposures will also be reviewed.

• Instructors: Robert Olausen, William Mauro, ISO; Art Flitner, CPCU, The Institutes

9:30 - 11:30

NFIP Updates/ Flood Preparedness

The first half of this session will discuss methods and strategies for communicating flood risk messages to the public, and will discuss the ways in which communities can change the way they speak about their own flood risk, in order to reduce flood losses. The second half of the session will review basic concepts of flood insurance, coverage available through the NFIP and address the changes and the challenges of implementing some of the changes required under the Biggert-Waters Act.

• Instructors: Rachel Hogan Carr, Nurture Nature Center; Maureen Brown, CPCU. Munich Re

CE Credits Approved for Covered or Not CE Credits Pending for ISO/Flood sessions

For more information contact:

Paul Mottes, CPCU via telephone 973-541-6740 or email paul.mottes@fmglobal.com

Directions to:

The Palace at Somerset Park **333 Davidson Avenue** Somerset, NJ 08873 Phone: (877) 725-2234

FROM ROUTE 18 -Continue on Rt. 18 until you reach the exit for Rt. 527 South Bound Brook; Continue to Easton Avenue via Landing Lane; Make a right onto Easton Avenue. Continue on Easton Avenue until you pass under the I-287 overpass (approximately 4 miles). At the next traffic light make a left onto Davidson Avenue. Continue on Davidson Avenue for approximately one and one quarter miles to 333 Davidson Avenue. The Palace entrance is on your right.

FROM PRINCETON, NEW JERSEY, VIA 206 NORTH - Take 206 North to Rt. 514 E. / Amwell Road. Turn right onto Rt. 514 E. / Amwell Road and continue approximately 5 miles. Turn left onto Elizabeth Avenue, go 2.1 miles. Turn right at New Brunswick Road, go 0.3 miles. Turn right to stay on New Brunswick Road, go 0.1 miles. Turn left at Davidson Avenue, go 0.3 miles. The Palace entrance will be on your left.

FROM ROUTE I-287 NORTH - Take exit 10 for Route 527 (New Brunswick/Easton Avenue). Follow Route 527 North to the first traffic light and make a left onto Davidson Avenue. Continue on Davidson Avenue for approximately one and one quarter miles to 333 Davidson Avenue. The Palace entrance is on your right.

FROM ROUTE I-287 SOUTH - Take exit 10 for Route 527 (New Brunswick/Easton Avenue) and continue to Worlds Fair Drive. Make a right onto Worlds Fair Drive and continue to traffic light. Make a right onto Pierce Street and continue to the first traffic light. Make a left onto Davidson Avenue. Continue on Davidson Avenue for approximately one quarter mile to 333 Davidson Avenue. The Palace entrance is on your right.

FROM THE NEW JERSEY TURNPIKE - Take exit 10 for Metuchen/Edison to I-287 North. Take exit 10 for Route 527 (New Brunswick/Easton Avenue). Follow Route 527 North to the first traffic light and make a left onto Davidson Avenue. Continue on Davidson Avenue for approximately one and one quarter miles to 333 Davidson Avenue. The Palace entrance is on your right.

FROM THE GARDEN STATE PARKWAY NORTH - Take exit 127 for I-287 North. Take exit 10 to Route 527 (New Brunswick/Easton Avenue). Follow Route 527 North to the first traffic light and make a left onto Davidson Avenue. Continue on Davidson Avenue for approximately one and one quarter miles to 333 Davidson Avenue. The Palace entrance is on your right.

FROM THE GARDEN STATE PARKWAY SOUTH - Take exit 129 for I-287 North. Take exit 10 to Route 527 (New Brunswick/Easton Avenue). Follow Route 527 North to the first traffic light and make a left onto Davidson Avenue. Continue on Davidson Avenue for approximately one and one quarter miles to 333 Davidson Avenue. The Palace entrance

is on your right.

FROM NORTHERN NEW JERSEY VIA 1-78 - Take I-78 to I-287 South. Take exit 10 for Route 527 (New Brunswick/Easton Avenue). At the bottom of the exit ramp, get into the left lane and make a left turn. (Go under overpass of I-287.) Go straight (bearing to the right) to the first traffic light and make a left onto Davidson Avenue. Continue on Davidson Avenue for approximately one and one quarter miles to 333 Davidson Avenue. The Palace entrance is on your right.